

Marco Prandi

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Enologist

To whom it may concern,

I have spent the last harvest as **Enologist in Napa Valley**, CA. Previously I was working for an year and a half as **researcher** for the Department of Agricultural, Forest and **Food Sciences** of the University of Turin; now, I felt that was time to go one step further and now I feel that is time to keep on with my **international adventure**.

My university career, although it **began in the faculty of chemistry**, has been strongly influenced by the lure of the **Langhe**, that have surrounded me since I was born; even as a child I spent summer holidays in the cellar of my grandmother's brother in **Serralunga d'Alba** and the memory of those days has stayed with me until today. After the experience in chemistry, therefore, **I then graduated in viticulture and enology**, collecting in the meanwhile several work experiences, especially in the cellar, which is the place where I returned to work and where I want to **develop my career**.

My professional experience, allowed me to **work closely** with professionals **with different backgrounds**, starting from the **cellar management** to the remote sensing field. Since the very beginning I have always been involved in the **decisional process** of the **production** management: building and choosing different production protocols during my winemaking experience, **leading** a small **team** during the harvest and post-harvest cellar jobs and lastly I have been directly **responsible of** the setting up of different **projects** and their experimental plans while working as researcher. My assignments also included **maintaining contacts with** all the **partners** of the projects I was involved in and **coordinating the tasks** of each of them.

My previous work related to the application of **drones** and **satellites** for **precision viticulture**, especially in regard to prescription maps and identification of non-homogeneous areas across vineyards. In addition, I worked also with the application of **phytosanitary models** for defense against major viticultural diseases (Downy and Powdery mildew).

In my last position I **managed** the winery's **internal laboratory** and analysis, as well as **data tracking** for external ones. I used **FOSS** and **spectrophotometer** daily, as well as refractometer and **turbidimeter**. I participated in **wine tastings with** the **winemaker** and assistant winemaker while discussing vinification developments and lot quality. In vineyard I have been involved in fertility, **yield estimation**, sugar and polyphenolic ripening.

I'm looking for a position that could be a challenge for myself: a job that promotes **continuous training and constant improvement** of the individual, I'm **not simply looking to work** for a company, but a place which I can grow with, **giving and receiving** at the same time.

Therefore, I believe that **your company represents a life-changing opportunity** for me, for which I am ready to turn my career around.

I would be glad to discuss further with you and give you more information about my profile, **my experience and my expectations about the future**.

Sincerely,
Marco Prandi